

---

## EDUCATION

2016 - 2017	<b>London Business School</b> Masters in Finance degree.
2004 - 2009	<b>Universidad Del Pacifico , Lima, Peru</b> Bachelor in Economics

---

## BUSINESS EXPERIENCE

2021 to 2023	<b>Fondos Sura, Lima , Peru</b> <b>Grupo Sura: Multilatin Investments Firm with Over \$ 125 bn in AUM</b> <b>CEO</b> <ul style="list-style-type: none"><li>• Lead the team to grow market share from 10 to 14% in 18 months. Retail growth was around 9% YoY in an environment of industry contraction.</li><li>• Lead the process of giving our Mutual Funds international redemption and subscription allowing our clients decrease significantly “country risk”</li><li>• Lead the change in our product development process with focus in increasing profitability and decreasing risk for the company</li><li>• Lead and implemented our investment advisory model for all of our commercial force.</li></ul>
2017 to 2021	<b>BlackRock, Lima , Peru</b> <b>Global Asset Manager with over \$ 7.4 trn AUM.</b> <b>Director, Head of Business Development Peru.</b> <ul style="list-style-type: none"><li>• Founder and leader of the Peru office since September 2017. Responsibilities include designing the country strategy, executing the sales plan and managing relationships across different levels and with all the financial ecosystem in the country.</li><li>• Grew the Peru business revenue in 30% in two years, reaching more than \$ 37 mn. Achieved the highest market share in our main product line (above 78%)</li><li>• Expanded the number of clients in more than 20% and diversified the business through new products.</li></ul>
2013 to 2016	<b>AFP INTEGRAL , Lima, Peru</b> <b>Peru's largest pension fund with over \$ 16 bln AUM. Part of Grupo Sura</b> <b>Investment Strategist</b> <ul style="list-style-type: none"><li>• Designated as the youngest person in the team (17 persons) with portfolio manager duties with direct responsibility over a USD 8 bln global equity portfolio.</li><li>• Senior member of the asset allocation team that outperformed the benchmark in six out of nine measures in a three year horizon.</li><li>• Appointed as one of the few members of the investment team responsible for meeting to high-network clients in order to explain the portfolios strategies and performance.</li></ul>
2012 to 2013	<b>AFP HORIZONTE , Lima, Peru</b> <b>Pension fund with over \$ 8 bln AUM Part of BBVA.</b> <b>Equity Trader / Junior Pm</b> <ul style="list-style-type: none"><li>• Senior member of the asset allocation team that outperformed its benchmark in 5 out of 6 measures for two consecutive years.</li><li>• Generated equity investment ideas that generate above benchmark returns in a 12 month period.</li></ul>
2011 to 2012	<b>PACIFICO SEGUROS, Lima, Perú</b> <b>Leading insurance business company in Peru with over USD 3 bln AUM. Part of Credicorp.</b> <b>Junior Trader</b> <ul style="list-style-type: none"><li>• Designed and implemented for the first time quarterly reviews of equity position for all portfolio companies.</li><li>• Designed and implemented the analysis framework for the corporate bonds investments.</li><li>• Initiated and maintained business relationships with global Private Equity.</li></ul>

**2009 to 2011**

**PRIMA AFP, Lima, Peru**

**Pension fund with over USD 10 bln assets under management. Part of Credicorp.**

**Research Analyst**

- Led a cross-company team that evaluated and implemented derivative transactions for the first time of the fund.
- Negotiated over 10 ISDA contracts with global banks such as Barclays, Morgan Stanley and Goldman Sachs.
- In charge of bottom up analysis for finance, materials and consumption sector across asset classes.

---

**ADDITIONAL INFORMATION**

- Obtained FRM designation in 2017.
- Passed CFA level 1 exam.
- Member of Peruvian volleyball national team from 2003 to 2005
- Interests: Traveling (14 countries in 6 years), personal investing, cycling, running.

**LANGUAGES**

Fluent English, Native Spanish

**NATIONALITY**

Peru